# **CORPORATE PROFILE**













# **ABOUT US**

e-Africa Holdings Limited is a 100% citizen-owned public company incorporated in Botswana and controls four companies: BMS (Pty) Ltd, Office Technique (Pty) Ltd, RangeCom (Pty) Ltd and Hybrid Systems (Pty) Ltd.

Office Technique is the exclusive distributor and authorised service provider for Konica Minolta devices and trades as Konica Minolta Botswana.

BMS provides stationery, paper, office equipment and office furniture to retail and corporate clients. Every BMS branch has a fully equipped digital printing centre which offers a complete range of printing services.

RangeCom is involved in the wholesale distribution of various office brands. The company operates as a distributor, importer and exporter for almost every aspect of office requirements.













# At a glance



## **Founded**

**1970** BMS

2000 e-Africa Holdings Limited

**2001** Office Technique and RangeCom



# **Expansion**

2002 Launch of BMS Business Centres

**2007** Acquired Hybrid Systems



# **Head Office**

Broadhurst, Gaborone, Botswana



# **Employees**

115



# **Branches**

Broadhurst, Mowana Park, Sebele, Central Business District, Northgate



BMS is the leading supplier of office products, stationery, office furniture, office automation and related technology in Botswana. Since 1970, BMS has supplied products to customers from small home offices to medium size businesses, government, legal, medical and educational establishments.

Branches are located in Broadhurst, the new Central Business District, Mowana Park Shopping Centre and Sebele Shopping Centre. There is also a wholesale stationery outlet and business centre located in Northgate.

## **Complete office supplies solution**

BMS provides everything you need for the office, school and study. We offer the widest range of:

- Stationery
- Office furniture
- School supplies
- Optiplan filing
- Digital printing services

## **Business Centres**

BMS operates six state-of-the-art digital printing business centres. With the use of high quality digital printing machines, we offer fast and efficient turnaround times for all our customers' printing and copying requirements.

## The business centres also provide the following services:

- Wire, spiral and perfect binding of documents using Unibind technology
- Resin steel binding which binds up to 300 pages
- Graphic design
- Design and print corporate identity cards, brochures, leaflets, flyers
- Same-day business card service
- Corporate branding and design
- Creation of personalised company stamps
- AutoCAD facility for architects, engineers and students
- Canvas printing up to AO size
- Personalised photobooks
- General printing and copying in black/white and full colour
- Wide format mono and colour plan printing
- Copying up to AO size in black/white and full colour
- Laminating up to A0 size





We stock a wide variety of products such as ink cartridges, toners, storage media, computer hardware, projectors, monitors, computers, external hard drives and assorted accessories.

### Our brands:

 Konica Minolta, HP — Gold Partner, Samsung, Lenovo, Canon, Epson, Lexmark, OKI, Brother, Verbatim and many more premium brands

## Office furniture

BMS offers a full range of office furniture including desking, seating, screens, safes, bookcases, work stations and lockers among many other items. Our furniture showroom is located at BMS Broadhurst.

#### Products and services:

- Executive level, canteen, training and call centre furniture
- Experienced and knowledgeable specialists
- Delivery and installations offered
- Layouts, CAD drawings and space planning

## National, regional, local supply and delivery networks

- Free deliveries to businesses within 50kms of Gaborone via our in-house delivery fleet
- Five branches located in Gaborone
- Offering bulk deliveries and desktop drops
- · Large bulk warehouse ensures continuity of
- supply to our branches and customers
- Conveniently located retail stores for cash and account purchases
- Experienced and knowledgeable sales teams







Office Technique has held the exclusive distribution rights for Konica Minolta devices in Botswana since 2003 and trades as Konica Minolta Botswana with the head office in Broadhurst, Gaborone. Konica Minolta is the number one brand in office automation — based on an industry sales survey by independent market data specialist infoSource.

All Office Technique technicians are trained and certified by Konica Minolta South Africa, with online and classroom training taking place throughout the year. Office Technique is able to service throughout Botswana and makes use of satellite service areas.

# Some of our products and services:



#### Laser printers

The bizhub range of efficient, reliable, single-function laser printers is widely rated as the best-in-class and is ideally suited for all businesses from SMEs to corporates.



#### Mobile printing

Solutions that cater for today's mobile lifestyle, bringing more flexibility and productivity to your core activities - wherever you are.



#### **Application solutions**

Powerful, simple software solutions that speed up your workflow and manage documents and devices more efficiently, whatever your industry.



#### Services

Our range of services include: print management, ongoing access to technical experts and developers for customised solutions; and document and information security.



#### Multifunctional devices

We have an award-winning range of colour and black & white bizhub multifunctional devices. These print-copy-fax-scan devices deliver superior speed, quality and reliability.



#### **Production print systems**

Our best-in-class bizhub PRESS range is a perfect solution for commercial pirnters, CRDs and other high-volume printing centres.

Visit www.kmsa.com for our full range of products and services.



RangeCom is the distribution arm for e-Africa Holdings. The company operates as a distributor, importer and exporter for all office requirements. RangeCom owns agencies in Botswana and Namibia for products such as Double A paper, Unibind, Modico company stamps, Duplo creasers and folders, EBA and IDEAL shredders and guillotines, Bostitch, PaperPro, personalised Rado lever files, Merpak thermal rolls and Artline markers, among many others.



Hybrid Systems specialises in high-end security systems suitable for hospitals, banks, prisons and other areas requiring access control, motion control and asset tracking.

# **CONTACT DETAILS**

### e-Africa Holdings Head Office and BMS Broadhurst branch

Plot 6393, Lejara Road, Broadhurst Industrial, Gaborone

Tel: +267 395 6146 Email: info@eafrica.bw

(f) www.facebook.com/BMSBotswana

### **BMS Sebele Shopping Centre**

Shop Number 19, Sebele Shopping Complex, Gaborone

Tel: +267 395 2565

Email: managersebele@eafrica.bw

### **BMS Phakalane**

Mowana Park Shopping Centre Magang Avenue, Phakalane, Gaborone

Tel: +267 395 2650

Email: phakalanemanager@eafrica.bw

## **BMS Central Business District**

Unit 5 and 6, Grand Union Building, new CBD, Gaborone

Tel: +267 391 5789 / 90 Email: managercbd@eafrica.bw

## RangeCom and BMS Northgate

Plot 50675, Sebele, Block 10, Gaborone

Tel: +267 395 2657

Email: rangecom@eafrica.bw

## **Hybrid Systems**

Plot 10247/50, Unit 5A, Lejara Road, Broadhurst Industrial, Gaborone

Tel: +267 316 1657 Email: hybrid@eafrica.bw

#### Konica Minolta Botswana

Tel: +267 390 1709

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